

NPC Consultant Professional Profile

I. Personal Information

Name: Sunil Kumar Singh

Date of Birth: 21st September 1980

Current Position & Domain: Director-II, Agribusiness

Office Location: NPC Headquarters, New Delhi

Languages: English and Hindi

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II. Professional Summary

An accomplished professional with over 18 years of progressive experience in agriculture, rural development, and agribusiness sectors, I have demonstrated expertise in consultancy assignments, strategic project management, and capacity-building initiatives. I have successfully led and executed high-impact projects with a focus on productivity enhancement and sustainable agricultural practices. I have been able to mobilize new assignments, achieve significant revenue targets, and foster strong client relationships. My leadership and innovation have consistently delivered measurable results and high-quality reports for NPC.

III. Areas of Expertise

Primary Domains: Agriculture & Rural Development, Agribusiness Management, Project Evaluation, Capacity Building, Sustainable Development

Specialized Skills: Proposal Development, Strategic Planning, Training Module Creation, E-learning Development, Policy Analysis, Stakeholder Engagement, Data-driven Decision Making

Industry Focus: Agriculture, Fisheries, Rural Development, Food Safety, Agribusiness, Sustainable Resource Management

IV. Professional Experience

- (i) **Current Position:** Director Grade-II, **Organisation:** National Productivity Council, New Delhi, **Duration:** 28/03/2023 - Present

Key Responsibilities:

- Spearheading the generation, execution, and delivery of consultancy assignments and training programs in agriculture and rural development sectors
- Leading proposal development for securing new assignments and expanding the client base
- Consistently achieving and surpassing individual revenue targets
- Innovating and developing comprehensive training materials and e-learning modules to enhance knowledge dissemination
- Establishing strategic partnerships and maintaining robust relationships with key stakeholders and client organizations
- Organizing and leading national and international workshops, seminars, conferences, and webinars to promote knowledge sharing and industry best practices

- (ii) **Previous Position:** Deputy Director **Organisation:** National Productivity Council, New Delhi, **Duration:** 07/09/2015 - 27/03/2023

Key Responsibilities:

- Overseeing strategic planning and execution of consultancy projects

- Leading high-profile pan India Studies, contributing to the development and implementation of agricultural policies
- Developed and managed proposals, ensuring continuous growth and diversification of the division's portfolio
- Achieved consistent revenue growth and exceeded performance targets through innovative project management
- Fostered team development, providing mentorship and leadership to ensure professional growth and excellence

(iii) Previous Position: Assistant Director **Organisation:** National Productivity Council, New Delhi, **Duration:** 08/09/2008 - 06/09/2015

Key Responsibilities:

- Executed multiple consultancy projects focused on agriculture and rural development, ensuring timely delivery and high-quality outputs
- Contributed to the design and development of training programs, workshops, and seminars
- Assisted in the development of consultancy proposals, securing new consultancy assignments
- Coordinated with stakeholders and clients to ensure effective study execution
- Participated extensively in the evaluation and monitoring studies of government schemes, providing insights for policy improvements

(iv) Previous Position: Sr. Executive **Organisation:** Sambodhi Research and Communications Pvt. Ltd., New Delhi **Duration:** 01/03/2008 - 07/09/2008

Key Responsibilities:

- Coordinated and facilitated training programs on rural development and agribusiness management
- Developed concept papers and proposals for new projects and research studies
- Conducted need assessments, evaluations, and baseline studies for strengthening the design and execution
- Designed and developed training modules and content tailored to specific project needs
- Delivered training sessions under the organization's flagship programs

(v) Previous Position: Young Professional (at par with Research Officer), **Organisation:** Council for Advancement of People's Action and Rural Technology (CAPART), New Delhi, **Duration:** 01/08/2005 - 29/02/2008

Key Responsibilities:

- Conducted desk appraisals and comprehensive processing of project proposals submitted by NGOs
- Monitored and tracked the physical and financial progress of ongoing projects
- Coordinated CAPART-sponsored meetings, workshops, and events to promote rural development initiatives
- Selected NGOs under various schemes for the implementation of CAPART-assisted projects
- Organized events such as SARAS Mela at Dilli Haat and IITF, focusing on the marketing of rural products
- Facilitated the strengthening of village-level institutions in watershed areas, promoting sustainable development
- Conducted concurrent monitoring and evaluation of projects to ensure compliance and effectiveness
- Formulated participatory village-level plans through Participatory Rural Appraisal (PRA)
- Provided field-level training for the preparation of participatory Panchayat-level micro plans

V. Major Project Experience in NPC [For each significant project, include:]

- 1. Project Title:** Agro-climatic zone-specific Mapping of Innovative Practices for enhancing Production and Productivity in Upper Gangetic Plain Region
Client Name: Department of Fisheries, Govt. of India
Type: Government
Sector: Agriculture
Role: Team Leader
Duration: One year
Problem Definition: Mapping innovative agricultural practices in the Upper Gangetic Plain to enhance productivity and sustainability
Recommendations Made: Identified best practices, recommended scalable innovations, and suggested policy interventions.
Impact Created:

 - Increased adoption of innovative farming techniques
 - Improved productivity and sustainability in target zones
 - Capacity-building workshops for stakeholders
- 2. Project Title:** Evaluation of RAS and Biofloc Technologies and their dissemination through workshop
Client Name: Department of Fisheries, Govt. of India
Type: Government
Sector: Fisheries & Aquaculture
Role: Team Leader
Duration: One Year
Problem Definition: Assessing the effectiveness of Recirculatory Aquaculture System (RAS) and Biofloc technology in aquaculture and their dissemination through workshops.
Recommendations Made: Identified Challenges in adoption of these technologies and suggested policy incentives for wider implementation.
Impact Created:

 - Increased awareness and adoption of RAS and Biofloc technologies
 - Enhanced production efficiency in aquaculture
 - Policy inputs for sustainable fish farming practices
- 3. Project Title:** Evaluation of Pilot Project on Improved Cultivation and Advanced Retting Exercise (ICARE) for National Jute Board, Kolkata
Client Name: National Jute Board, Kolkata
Type: Government
Sector: Agriculture (Jute Production)
Role: Team Leader
Duration: Six Months
Problem Definition: Assessing the effectiveness of ICARE in improving jute cultivation and retting practices.
Recommendations Made: Encouraged mechanization, improved retting techniques, and farmer training programs.
Impact Created:

- Increased jute yield and quality
 - Improved economic benefits for jute farmers
 - Enhanced adoption of sustainable retting practices
4. **Project Title:** Impact Assessment of 40 schemes implemented by Govt. of Uttar Pradesh under Rashtriya Krishi Vikas Yojna (RKVY)
- Client Name:** Government of Uttar Pradesh
- Type:** Government
- Sector:** Agriculture
- Role:** Team Leader
- Duration:** One year
- Problem Definition:** Assessing the effectiveness of various agricultural schemes under RKVY in Uttar Pradesh.
- Recommendations Made:** Proposed improvements in scheme implementation, fund allocation, and beneficiary targeting.
- Impact Created:**
- Enhanced efficiency in scheme execution
 - Increased agricultural productivity and rural development
 - Strengthened institutional capacity for implementation

VI. Educational Background

Highest Degree: Degree: Post Graduate Diploma in Rural Development (Equivalent to MBA)
Institution: Xavier Institute of Social Services (XISS), Ranchi Type: Full Time Year: 2005 Specialization: Agribusiness Management

Degree: Bachelors in Science BSc. (Hons) Institution: Gossner College, Ranchi University Type: Full Time Year: 2002 Specialization: Mathematics (Hon's), Physics, Chemistry

Additional Professional Qualifications:

- Certified Training Programme on Project Management, International Institute of Projects & Program Management
- FOSTAC Food Safety Certified Trainer for Manufacturing and Catering, FSSAI
- International Training Course on Lean Production Systems in Agribusiness, Philippines
- Extensive training in research methodology, auditing standards (ISO 17020, ISO 19011), and food safety management (ISO 22000)
- Certificate from WDRA on training programme “ **Inspection of Warehouses under new Registration Rules**”
- 15 days ***Orientation programme for Young Professionals*** at New Delhi, organized by Institute of Applied Manpower and Research (IAMR), New Delhi
- Seven days of Basic training course on “ ***Participatory Watershed Development Programme***” organized by Peoples’ Science Institute, Dehradun, Uttarakhand
- Training programme on ***Preparation of Participatory village development plans*** organized by Peoples’ Science Institute, Dehradun, Uttarakhand

- Training on “**Management development programmes for Young Professionals**” organized by Indian Institute of Public Administration, New Delhi
- **Good Agricultural Practices & GLOBALGAP** – Asian Productivity Organization & National Productivity Council, 26-28 Oct 2010, New Delhi, India.
- **Risk Management of Foodborne Pathogens** – Asian Productivity Organization & National Productivity Council, 19-22 May 2014, New Delhi, India.
- **Food Safety & Traceability (World Bank Platform)** – Asian Productivity Organization & National Productivity Council, 11-13 Dec 2012, New Delhi, India.
- **ISO 22000:2005 Food Safety Management System (Phase 2)** – Asian Productivity Organization & National Productivity Council, 21-24 Oct 2008, New Delhi, India.
- **Smart Agriculture Conference (Virtual Session)** – Asian Productivity Organization, Council of Agriculture (Executive Yuan, R.O.C.), China Productivity Center, 19 Apr 2021.
- **Innovation through Knowledge Management** – Asian Productivity Organization (Japan) & National Productivity Council (India), 15-16 Nov 2011, New Delhi, India.
- **Nonchemical Pest Management in Agriculture** – Asian Productivity Organization & National Productivity Council, 7-9 Dec 2015, New Delhi, India.
- **Climate-smart Agriculture Conference (Virtual Session)** – National Agriculture and Food Research Organization (NARO), APO Center of Excellence, Nov 2023, Japan.
- **4th International Conference on Biofertilizers & Biopesticides** – Asian Productivity Organization, Council of Agriculture (Executive Yuan), China Productivity Center, Agriculture Technology Research Institute, 20-23 Aug 2019, Republic of China.
- **Enabling Regulations to Accelerate Agricultural Innovations (Virtual Session)** – Asian Productivity Organization, 22 Jul 2021.

VII. Speaking Engagements:

- ▶ **International Conference on Biofertilizers and Biopesticides: Integrated Pest Management** Pingtung County, Republic of China
- ▶ International Workshop on “**Planning and Management of Rural-based Agro processing Enterprises**” at Bali, Indonesia organized by Asia Productivity Organisation, Japan

Certification:

I, the undersigned, certify that to the best of my knowledge and belief, this CV correctly describes myself, my qualifications, and my experience. I understand that I shall be responsible for any willful misstatement described herein.

Date: _____

[Signature of Employee]

Place: _____

[Name]

Profile Update History

Last Updated: 17-02-2025

Next Review Due: